

All Aboard Florida MiamiCentral Station

# Partnership Session



build  
smart

# TODAY'S AGENDA

- All Aboard Florida's Team
- Suffolk's Team
- Project Overview
- Prequalification Process
- Bid Opportunities
- Subcontractor Development Series
- Networking Session

# ALL ABOARD FLORIDA'S TEAM



Scott Sanders, Executive VP of Development & Construction



JC Freyre, Vice President of Construction



Jorge Fuentes, Project Manager



Fernando Arimon, Project Manager



Eileen Orta, Assistant Construction Manager



Dennis LaRussa, Assistant Construction Manager



Marsha Jackman, DBE Consultant (The Vailon Group)

# SUFFOLK'S TEAM



John Planz, Vice President



Brian Eaton, Project Executive



Bryant Bell, Senior Project Manager



Mark Hughes, General Superintendent



Todd Ripley, Chief Estimator



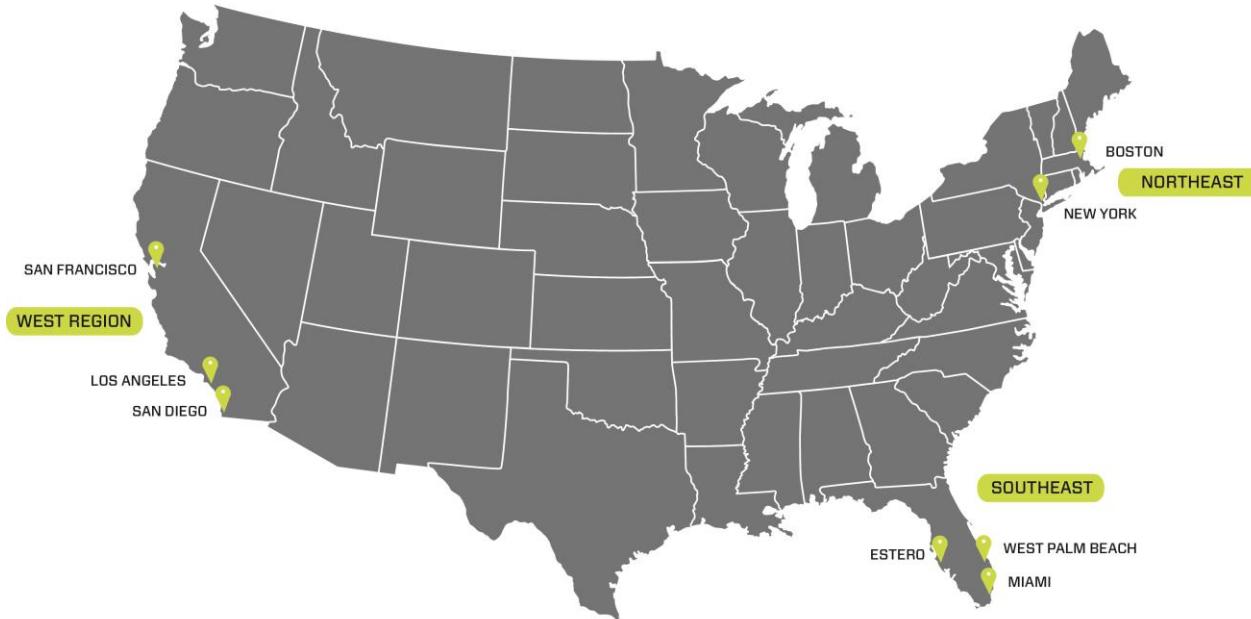
Brian McPherson, Director of Diversity

# ABOUT SUFFOLK CONSTRUCTION

- National construction management firm
- Founded in 1982 by CEO John Fish
- 1,400 employees nationwide



# ABOUT SUFFOLK CONSTRUCTION



**\$6.4**  
**BILLION**

projects leveraging **Virtual Design and Construction** in the past five years

**102**

projects that have implemented **lean principles**

**\$2**  
**BILLION**

of projects managed in **locations nationwide**

**#34**

ranking on Engineering News-Record's (ENR) national **"TOP 400 Contractors" list**

# MIAMICENTRAL PROJECT OVERVIEW

- Southernmost stop for express passenger rail
- Miami to Orlando in under three hours



# MIAMICENTRAL PROJECT OVERVIEW

- 59,000 square-foot station facility
- 41,000 square-foot loading area
- 180,000 square-foot passenger platform
- 182,000 square feet of retail
- 344,000 square feet of parking



# BID OPPORTUNITIES

<b>Trade</b>	<b>Drawings</b>	<b>Bids Due</b>
Cast-in-Place Concrete – Train Foundations	05/13/15	06/02/15
Temporary Site Electric	05/16/15	06/18/15
Vertical Transportation	05/16/15	06/18/15
Temporary/Permanent Dewatering Wells	05/16/15	06/18/15
Cast-in-Place Concrete	05/29/15	06/30/15
Masonry	05/29/15	06/30/15
Rebar	05/29/15	06/30/15
Waterproofing - Partial	05/29/15	06/30/15
Structural Steel (ADF Group)	05/29/15	06/30/15
Pre-Cast Structures (Gate Precast)	05/29/15	06/30/15
Balance of trades for finishes and envelope	07/01/15	08/08/15

# PRE-QUALIFICATION PROCESS

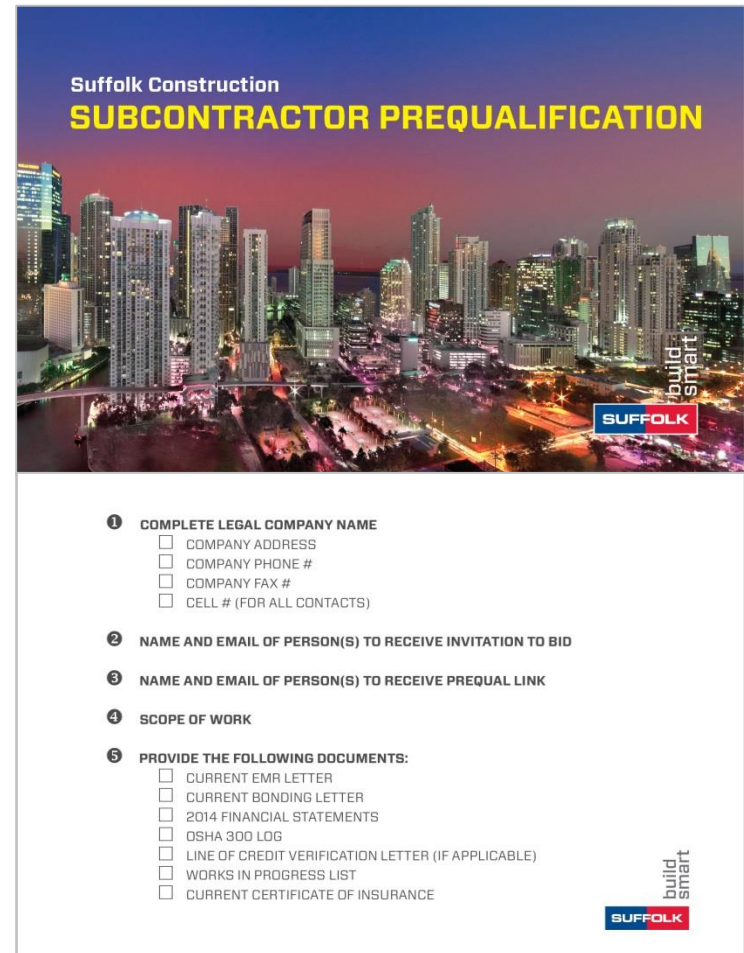
- Process for Prime Subcontractors  
*(direct contracts with Suffolk)*
  - Company profile and history
  - Financial information
  - Insurance
  - Safety record (EMR, OSHA history, program)
  - References
  - Attachments
  - \$170 to prequalify with Suffolk through Textura
    - \$50 for companies already registered with Textura

# PRE-QUALIFICATION PROCESS

- Benefits of Prequalification
  - Be in our estimating database
  - Keeps the award process smooth
  - 100% confidential process

# PRE-QUALIFICATION PROCESS

- **FIRST STEP:**  
Pick up a  
Subcontractor  
Prequalification card  
today!



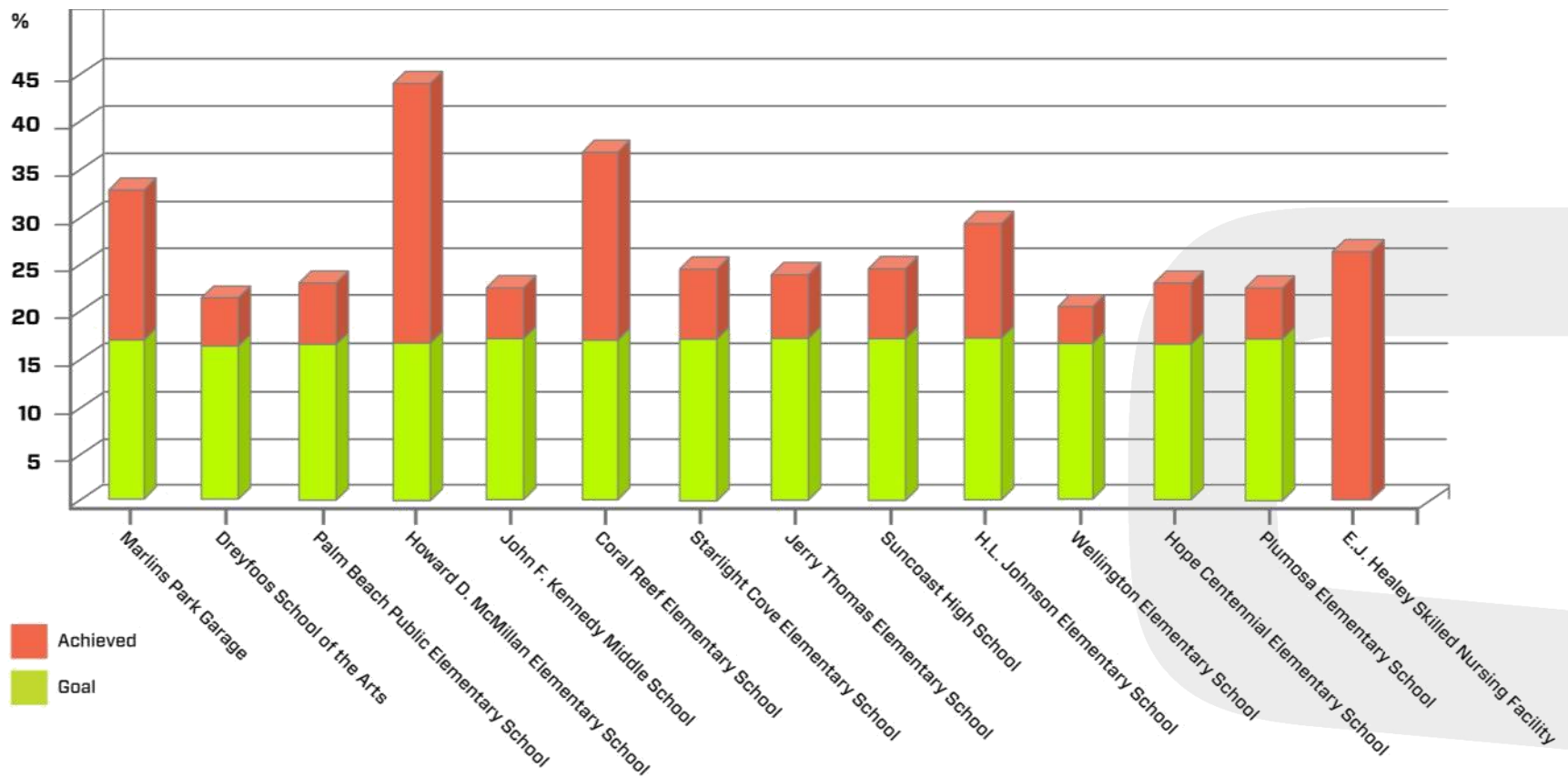
The image shows a prequalification card for Suffolk Construction. The top section features a night cityscape with the text 'Suffolk Construction' and 'SUBCONTRACTOR PREQUALIFICATION' in yellow. Below this is a list of five numbered steps for completing the card, each with a checkbox for specific requirements. The Suffolk logo and 'build smart' tagline are visible in the bottom right corner of the card.

**Suffolk Construction**  
**SUBCONTRACTOR PREQUALIFICATION**

- 1 COMPLETE LEGAL COMPANY NAME**
  - COMPANY ADDRESS
  - COMPANY PHONE #
  - COMPANY FAX #
  - CELL # (FOR ALL CONTACTS)
- 2 NAME AND EMAIL OF PERSON(S) TO RECEIVE INVITATION TO BID**
- 3 NAME AND EMAIL OF PERSON(S) TO RECEIVE PREQUAL LINK**
- 4 SCOPE OF WORK**
- 5 PROVIDE THE FOLLOWING DOCUMENTS:**
  - CURRENT EMR LETTER
  - CURRENT BONDING LETTER
  - 2014 FINANCIAL STATEMENTS
  - OSHA 300 LOG
  - LINE OF CREDIT VERIFICATION LETTER (IF APPLICABLE)
  - WORKS IN PROGRESS LIST
  - CURRENT CERTIFICATE OF INSURANCE

**SUFFOLK** build smart

# PARTICIPATION TRACK RECORD



**Suffolk has awarded more than \$350 million to local, minority, and small firms in South Florida in the past five years alone.**